

**Open Position
Apply Now !!**



Job Title: General Manager - Freight and Logistics

Location: Nadi, Fiji

Position Overview:

Air Customs (Nadi) Fiji is a licensed customs house agent, operating offices in Nadi, Suva, and Lautoka. We are currently seeking a highly motivated and experienced General Manager with a strong background in freight and logistics management. The ideal candidate will have a minimum of 10 years of managerial experience and demonstrated expertise in customs, warehousing, accounting, customer communication, and maintaining key stakeholder relationships. The General Manager will play a pivotal role in overseeing daily operations, driving strategic growth, and ensuring the highest standards of service delivery.

Key Responsibilities:

- Provide strong leadership and oversee all aspects of the company's operations in Fiji.
- Develop and implement strategic plans to ensure long-term profitability of operational branches, maximizing revenue and yield opportunities.
- Conduct regular performance analyses of all branches to improve productivity, service quality, market competitiveness, and service standards.
- Train, lead, and mentor a team of professionals, while developing comprehensive succession plans in collaboration with key executives to meet business objectives.
- Ensure full compliance with customs regulations, staying informed on changes in laws and communicating updates to relevant teams.
- Oversee warehousing operations, ensuring optimal inventory control, efficient storage solutions, and the implementation of best practices to enhance productivity and reduce costs.
- Manage the financial performance of the company, including budgeting, forecasting, and reporting. Work closely with the finance team to ensure accurate financial management.
- Maintain strong relationships with customers, providing tailored solutions and ensuring the highest standards of customer service across all operations.
- Develop and maintain key relationships with clients, suppliers, and regulatory authorities. Represent the company in negotiations and discussions with major stakeholders.

Qualifications & Experience

- A minimum of 10 years of managerial experience in the freight and logistics industry, with prior experience as a General Manager preferred.
- Proven track record and passion for the logistics sector.
- In-depth knowledge of customs regulations and procedures.
- Extensive experience in warehousing management.
- Strong proficiency in financial management and accounting principles.
- Excellent communication and interpersonal skills.
- Proven ability to build and sustain strong relationships with key stakeholders.
- Exceptional leadership and team management skills.
- Ability to develop and execute strategic plans to drive business growth.

HOW TO APPLY

Interested candidates are invited to submit their resume and cover letter outlining their qualifications and experience to info@aircustoms.co.nz with the subject line "**General Manager Application - [Your Name]**".

Application Deadline: 30th September 2024

Air Customs Limited is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Join us and be a part of a company that values excellence, teamwork, and innovation in the freight and logistics industry. We look forward to receiving your application!

Why Join Us:

- Opportunity to lead a dynamic team in a growing company.
- Competitive salary and benefits package.
- Contribute to the success of a leading freight and logistics provider with a collaborative supporting team.